

**OCTOBER 31, ~~2001~~ 2002**

**CONTRACT PERIOD THROUGH ~~OCTOBER 31, 2000~~**

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **HELICOPTER/AIRCRAFT PARTS, ACCESSORIES, AND REPAIR SERVICES**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by the Board of Supervisors on **October 7, 1998**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Director  
Materials Management

**WP/mm**  
Attach

Copy to: Clerk of the Board  
**Stephen Krausnick, SHERIFF'S Purchasing**  
Monica Mendoza, Materials Management

(Please remove Serial 94037-X from your contract notebooks)

SPECIFICATIONS ON CALL FOR BIDS FOR:

HELICOPTER/AIRCRAFT PARTS, ACCESSORIES & REPAIR SERVICE

Quantity of material and delivery point: Helicopter & Aircraft Parts, Accessories, Supplies and Repair Service in quantities listed during the contract period to be delivered to Sheriff's Aviation Support Division, 530 West Deer Valley Road, Phoenix, Arizona, 85027, as covered by purchase order only.

GENERAL SPECIFICATIONS:

1. INTENT:

The intent of this call for bids is to establish a two (2) year pricing agreement for replacement parts, accessories, and for repair and maintenance service for the County's McDonnell-Douglas 500 series helicopter, Schweizer TH55/269A series Helicopter, Bell 407 and Cessna Single-Engine and Piper Navajo Aircraft in accordance with F.A.A. and manufacturer's regulations. The contract will cover a two (2) year period, with an option to renew under the same terms and conditions for three (3) one year periods. The contract shall include a firm fixed price for repair labor in addition to blanket discounts for all repair/replacement parts as covered by current pricing documents. Amendments, supplements and/or revisions to pricing documents shall be effective upon approval by both the Sheriff's Aviation Support Division (address as listed above) and the Materials Management Department, 320 West Lincoln Street, Phoenix, Arizona, 85003. The County requires 30 days notice of any pricing adjustments.

The bid has been separated into four (4) areas covering:

- A. Bell, McDonnell-Douglas and Schweizer Helicopter and Cessna and Piper Aircraft Air Frame Parts, Instruments, Tools and Labor for Repairs, Modifications, Calibration and Overhauls.
- B. Allison Gas Turbine, Textron Lycoming Piston, Continental and TCM Reciprocating Engine Parts, Bendix Magnetos and Engine Controls, Bendix (Precision) and HA-010 Fuel Systems Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, and Overhauls.
- C. Helicopter and Aircraft Avionics, Electrical Avionic Systems, Repair Parts, Accessories, Tools, and Labor for Repairs, Modifications, Calibration and Overhauls. Avionics included are: Spectralab SX-5/SX-16 Searchlights, ACE AR2002 Scanner, Motorola Communications Spectra 800MHz, Northern Airborne Tech Audio and FM Products, Fujinon Binoculars S1440, Global Wulfsberg Systems, FLIR Infrared Imaging Systems, Garmin, II Morrow Apollo, and Bendix-King items, and others as required.
- D. Shop Supplies, Oil, Solvents, Paints, Tooling, Technical Publications and Revision Services, Parts Testing, Calibration Services and other Labor and Services needed to support the maintenance activities encountered daily above and beyond the before mentioned categories A, B, and C. Items to be covered include: Exxon Jet Turbine Oil, 2380 Mobile Oil, Aeroshell Oil, DuPont Imron Products, MDHC, Schweizer, Teledyne, Continental, Lycoming, Allison and Bendix Manuals and Current Maintenance Technical Publications, Non-destructive parts testing and X-ray, Magna-Flux Services, Shop tools and supplies.

General Specifications: (continued)

2. QUANTITY OF MATERIAL:

An estimated expenditures for parts and labor services for the first year of the contract is \$100,000.00. However, purchases are dependent upon the number and incidence of repair, F.A.A. regulations and other factors, and may differ greatly in actuality.

SUPPORTIVE SPECIFICATIONS:

A. GUARANTEE:

The successful bidder must guarantee/warranty his product against any defect in workmanship or materials. Failure to comply with this requirement shall result in immediate return of the merchandise at the expense of the bidder for prompt replacement with merchandise meeting the standards listed herein. Should the bidder not meet this condition, the County shall obtain its requirements on the open market and the contractor shall be obligated to assume excess costs, if applicable.

B. QUALITY:

- a. The materials and supplies called for herein shall be the best of their grade and types, prepared according to McDonnell-Douglas Schweizer, Cessna, Piper, Bell, Allison, Textron Lycoming, and TCM standards and the F.A.A., and PMA approved (and others as required), and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.
- b. To protect the interest of the County, the bidder guarantees that all equipment and supplies furnished will be the types and quality described in the specifications, or of the latest P/N's with all service bulletins and AD's performed and that they meet manufacturers requirements, recommendations and requirements for warranty for new, used and overhauled parts.
- c. All engine/avionics repair parts offered must be F.A.A. Certified and utilize Bell, Piper, McDonnell-Douglas, Schweizer and Cessna authorized parts with accompanying certificates, sales orders, serviceable parts tags and etc.

C. DELIVERY:

- a. Delivery is required F.O.B. Destination, within 24 hours for A.O.G. parts and within 48 hours for other specified parts after receipt of purchase order (via telephone or mail), if requested by the Sheriff's Department. If the vendor for any reason cannot meet delivery requirements the vendor shall notify the Aviation Division of expected delivery time. Back orders due to manufacturers schedule must be approved by the Sheriff's Aviation Maintenance Director.
- b. All parts purchased by the County, whether picked up or delivered, shall be accompanied by a packing slip to: Sheriff's Aviation Division, 530 West Deer Valley Road, Phoenix, Arizona, 85027. The packing slip to list quantity, part number, and description. The packing slip invoice shall be dated and signed (including employee ID number,) by the County employee receiving the goods.

SUPPORTIVE SPECIFICATIONS: (continued)

C. DELIVERY: (continued)

- c. It shall be the bidder's responsibility to meet the County's delivery requirements, even if the bidder finds it necessary to purchase on the open market or to incur additional freight costs.
- d. Maricopa County reserves the right to obtain material on the open market in the event the bidder fails to make delivery and any price differential will be charged against the contractor.

D. RETURNS/POLICY:

- a. The County may desire to return for refund certain overstocked repair parts which were purchased from and regularly stocked (not obsolete) by the vendor. Bidders shall state any time limitations and/or restocking charges that may be incurred as result of such returns.
- b. Credit memos in the amount of the original parts purchase price shall be issued for each item returned unless otherwise stated in this bid.

E. SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall show the following:

- a. Name and address of the bidder.
- b. Name and address of the County agency.
- c. County purchase order number.
- d. Description of material shipped to include:
  - 1. Part number and identification number and, of applicable serial numbers.
  - 2. Quantity,
  - 3. Number of containers and package number.
  - 4. Date shipped by contracted vendor.
  - 5. Indicate if material shipped is a new, exchanged or overhauled item

F. CATALOGS/PRICE LISTS:

Bidders are required to furnish two (2) copies of current, dated parts catalog(s) and price lists for all areas bid as part of this bid (with the bid).

All bids must comply with and not deviate from the provisions of the bid documents. Failure to meet a material requirement of the bid documents shall be reason for rejection of any bid.

G. CURRENT PRICING/RESPONSIBILITY:

It is the responsibility of the successful vendor to advise the Maricopa County Materials Management Department of any changes which may affect pricing, catalogs, delivery or any condition of this contract. All requests shall be in writing and shall be tendered with a minimum of thirty (30) days notice. This notice in no way obligates the County to accept any change to the awarded contract. No changes to the existing contract will become effective until approved in writing by the Maricopa County Materials Management Department.

SUPPORTIVE SPECIFICATIONS: (continued)

H. INVOICES/BILLING:

- a. Invoices shall be provided in duplicate billing to: Maricopa County Sheriff's Office, 225 West Madison, Phoenix, Arizona, 85003. The invoice is to list quantity, part number, description, price per unit, and total price.
- b. Spot audits of invoice will be conducted by the Sheriff's Office. The vendor is responsible for the accuracy of quantities, part numbers, descriptions of parts or labor/service performed, and pricing compliance with bid. Vendors will be notified of errors in billing and if corrective measures are not taken, it shall be grounds for cancellation.
- c. Should billing problems occur; they should be directed to the Sheriff's Business Office, 256-1020. Purchase orders shall be closed within 30 days of the end of each month unless back order approved.

I. AWARD:

The County will award this contract to the lowest responsive/responsible bidder(s) meeting specifications by item, category or brand. To reduce down time for aircraft, the County reserves the right to make multiple awards concerning sections A, B, and C to insure the availability of parts from stocking locations within the Phoenix metropolitan area on an immediate pickup basis.

J. FEDERAL EXCISE TAX:

Parts sold to the County are not subject to Federal Excise Tax. It is the bidder's responsibility to file the required forms for refunds.

K. CONFORMANCE WITH SPECIFICATIONS:

The fact that a manufacturer chooses not to produce equipment or materials to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. Bidder/Proposer shall be required to offer equipment or materials which meet the specifications or is of equal or greater quality and functionality. Where equipment or materials are offered that are not identical to those contained in the specifications, but are believed to be of equal or greater quality and functionality, the bidder/proposer shall be required to note such deviation, detail why, in their opinion, the equipment or material is of equal or greater quality and functionality in terms of performance and reliability. Maricopa County shall be the final decision maker as to whether the deviation is material and is of equal or greater quality and functionality. Maricopa County retains the sole discretion to waive non-material deviations. Failure to adequately detail any proposed deviation may be grounds for rejection of the entire bid/proposal.

L. PRICE REDUCTIONS:

By submitting a bid or proposal to this solicitation, vendors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers. If at any time during the contract period your company offers a lower price to another customer, notification shall immediately be made to the Maricopa County Department of Materials Management reducing your contract price. Should notification not be made of price reductions, upon discovery, Maricopa County shall reserve the right to take any or all of the following actions:

SUPPORTIVE SPECIFICATIONS: (continued)

L. PRICE REDUCTIONS: (continued)

1. Cancel the contract, if it is currently in effect.
2. Determine the amount which the County was overcharged and submit a request for payment from the vendor for that amount.

M. REGISTRATION:

Vendors are required to be registered with Maricopa County prior to receiving an award for any County Business. Failure to comply with this requirement will cause your bid to be declared non-responsive. Registration Forms are available from the Department of Materials Management, 320 West Lincoln Street, Phoenix, Arizona 85003 or by calling (602) 506-3244.

N. PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Continuous Improvement Initiatives" has identified Vendor Payment as a process requiring attention and improvement. Maricopa County has initiated changes in this area which are intended to both improve and expedite this process. In light of these efforts, vendors are strongly encouraged to offer Maricopa County Cash Discounts for Prompt Payment Terms. Invoices reflecting such Cash Discounts will be processed with the highest priority.

O. STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the contract or any extension of the contract is in effect, an employee or agent of any other party to the contract in any capacity or consultant to any other party of the contract with respect to the subject matter of the contract. Additionally, pursuant to A.R.S. § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the contract.

P. TERMINATION:

Either party may terminate this contract at any time, with 30 days notice in writing to the party. Such notice shall be given by personal delivery or by Registered or Certified mail.

Q. BRAND NAMES:

Specific brand names or types may have been used to describe functions or features. Wherever these names occur the phrase "or equal" applies.

R. MBE/WBE PARTICIPATION:

Vendors submitting proposals are encouraged to solicit MBE/WBE participation on this contract. A list of certified MBE/WBE enterprises may be obtained by contacting Carlos Avelar, Contracts Compliance Coordinator for Maricopa County at (602) 506-8656. Please indicate in your bid response MBE/WBE areas of involvement for monitoring purposes.

SUPPORTIVE SPECIFICATIONS: (continued)

S. CONFORMANCE TO THE MARICOPA COUNTY PROCUREMENT CODE:

If any bidder believes that any aspect of this solicitation is inequitable or impracticable of performance, they will proceed in accordance with the Maricopa County Procurement Code, Article MC1-905, to secure an administrative determination on this point.

T. CONTRACT PERIOD:

This call for bids is to establish a purchasing contract to cover a two (2) year period from the date of award by the Maricopa County Board of Supervisors.

U. OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this agreement up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

V. PRICE REDUCTIONS:

By submitting a bid or proposal to this solicitation, vendors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers, for like quantities and product, in the same geographical area. If at any time during the contract period you company offers a lower price to another customer, for like quantities and product, in the same geographical area, notification shall immediately be made to the Maricopa County Department of Materials Management reducing your contract price. Should notification not be made of price reductions, upon discovery, Maricopa County shall reserve the right to take any or all of the following actions:

1. Cancel the contract, if it is currently in effect.
2. Determine the amount, which the County was over-charged, and submit a request for payment from the vendor for that amount.
3. Take the necessary steps to collect any performance surety provided on the applicable contract.

W. RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for four (4) years after final payment or until after the resolution for any audit questions which could be more than four (4) years, which is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of any and all said materials.

X. VENDOR REMINDER:

Vendors are reminded that pricing sheets/catalogs offered, MUST accompany the submission (bid).

SUPPORTIVE SPECIFICATIONS: (continued)

T. INQUIRIES:

Questions concerning this bid should be directed to:

Stan Fisher  
Department of Materials Management  
Telephone: (602) 506-3274

SF/ts

cc: Sheriff's Aviation Support Division

NOTE: (Bidders are requested to use attached forms to submit their bids)



AVIALL SERVICES, INC., 4829 S, 36<sup>TH</sup> ST., PHOENIX, AZ 85040-2954

PRICING:

**B0604756**

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of a purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

- D. Unit price as bid for SHOP SUPPLIES, SUPPORT EQUIPMENT AND OTHER RELATED ITEMS and service needed to support the maintenance activities encountered daily in addition to areas covered on pricing for the airframe, engine, and aircraft avionics categories:

1. Parts and Services:

CATALOG	PRICE COLUMN	ADDITIONAL DISCOUNT
<u>DESIGNATION &amp; DATE</u>	<u>TO BE USED</u>	<u>(IF ANY)</u>
Exxon Jet Turbine Oil		40%
Mobile Piston Engine Oil		35%
Aeroshell Oil		40%

**Normal business hours: 8:00 A.M – 5:00 P.M Monday - Friday**

Emergency after-hours telephone number and representative's name for parts, service and information:

1-800-AVIAL-1 (1-800-284-2551) Parts – Bruce Stearns, Tim Bise, Jason McNutt, Tim Town,

Kurtis Chandler

Time restrictions of return of non-obsolete parts (define policy): 90 days

Restocking charge on return of non-obsolete parts (define policy): none

Minimum order or service (if any, define): none

F. O. B. Destination: X Yes \_\_\_\_\_ No

**TERMS:** NET 30

FEDERAL TAX ID NUMBER: ~~94-2776808~~ 75-2401836

**TELEPHONE NUMBER:** (602) 470-0553

**FAX NUMBER:** (602) 470-0573

**CONTACT PERSON:** Tim Bi se, Sales Rep.

**VENDOR NUMBER:** ~~942776808~~ 752401836

CONTRACT PERIOD: TO COVER PERIOD ENDING ~~OCTOBER 31, 2000~~  
OCTOBER 31, 2001 2002.

JET SOURCE MANAGEMENT INC.

CINEMA AIR AVIONICS, 2056 PALOMAR AIRPORT RD., CARLSBAD, CA 92008

PRICING:

B0604756

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of a purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

C. Unit price as bid for AIRCRAFT AVIONICS, ELECTRICAL AVIONIC SYSTEMS, REPAIR PARTS, ACCESSORIES, TOOLS, INSTRUMENTS, SHOP LABOR, AND CALIBRATION OF EQUIPMENT AND SYSTEMS and any specifications F.A.A. approved and STC's or other F.A.A. approved modifications in accordance with attached specifications:

1. Parts:

<u>PARTS CATALOG</u> <u>DESIGNATION &amp; DATE</u>	<u>PRICE COLUMN</u> <u>TO BE USED</u>	<u>ADDITIONAL DISCOUNT</u> <u>(IF ANY)</u>
<u>Northern Airborne Tech</u>	<u>AON/LIST</u>	<u>10%</u>
<u>Spectralab SX-5/SX-16</u>	<u>AON/LIST</u>	<u>---</u>
<u>Bendix-King</u>	<u>AON/LIST</u>	<u>20%</u>
<u>Wulfsberg</u>	<u>AON/LIST</u>	<u>10%</u>
<u>Motorola Spectra 800MHz</u>	<u>AON/LIST</u>	<u>---</u>
<u>FLIR</u>	<u>AON/LIST</u>	<u>---</u>
<u>ACE AR2002 Scanner</u>	<u>AON/LIST</u>	<u>---</u>
<u>Fujinon Binoculars S1440</u>	<u>AON/LIST</u>	<u>---</u>
<u>Garmin</u>	<u>AON/LIST</u>	<u>10%</u>
<u>II Morrow Apollo</u>	<u>AON/LIST</u>	<u>10%</u>
<u>Wescam</u>	<u>AON/LIST</u>	<u>---</u>
<u>Aero Computers</u>	<u>AON/LIST</u>	<u>---</u>

2. Labor:

Rate during normal business hours at: Bidders location: \$ 65.00/Hour

County location: \$130.00/Hour

Rate after scheduled work hours at: Bidders location: \$ 97.50/Hour

County location: \$195.00/Hour

Service call fees, if any (define): Normal lodging, meals and per diem expenses.

Normal business hours: 7:00 A.M. - 5:30 PM P.S.T.

Time restrictions of return of non-obsolete parts (define policy): 10 day return policy  
- no returns on electrical items.

Restocking charge on return of non-obsolete parts (define policy): 15% restocking charge  
on parts and equipment. No return on electrical items.

**JET SOURCE MANAGEMENT INC**

CINEMA AIR AVIONICS, 2056 PALOMAR AIRPORT RD., CARLSBAD, CA 92008

**PRICING:** (continued)

Minimum order or service (if any, define): No minimum order on parts or equipment.

Minimum labor charge one (1) hour at \$65.00 per hour.

F. O. B. Destination: X \*\* Yes \_\_\_\_\_ No

**\*Note: Item F – Catalogs/Price Lists: (Supportive Specifications)**

All catalogs/price lists are open for inspection at this facility and pricing can also be verified by phone or fax contact.

**\*\*Note: F. O. B. Destination:**

Standard surface/ground transportation freight charges will be at NO CHARGE.

**TERMS:** NET 30

FEDERAL TAX ID NUMBER: ~~74-2495817~~ 33-0767552

TELEPHONE NUMBER: (760) 438-~~1042~~ 0877

FAX NUMBER: (760) 438-0526 3866

CONTACT PERSON: ~~Gary E. Bumhoffer, Avionics Manager~~ MARINA APON

**VENDOR NUMBER:** ~~742495817~~ A 330767552

CONTRACT PERIOD: TO COVER PERIOD ENDING ~~OCTOBER 31, 2000~~  
OCTOBER 31, 2001 2002.

B0604756

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of a purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

B. Unit price as bid for ENGINE PARTS, ACCESSORIES, SUPPLIES, TOOLS AND LABOR and any specifications F.A.A. approved and any specialized STC's or other F.A.A. approved modifications necessary to maintain the engine in accordance with F.A.A. and manufacturer's regulations, and in accordance with attached specifications:

PARTS CATALOG	PRICE COLUMN	ADDITIONAL DISCOUNT
<u>DESIGNATION &amp; DATE</u>	<u>TO BE USED</u>	<u>(IF ANY)</u>
Allison Gas Turbine		<del>22.25%</del> 19.25%
Bendix Engine Controls		<del>22.25%</del> 0%

Rate during normal business hours at: Bidders location:	<u>\$ 68.75 /Hour</u>
County location:	<u>\$ 68.75 /Hour</u>
Rate after scheduled work hours at: Bidders location:	<u>\$ 68.75 /Hour</u>
County location:	<u>\$ 68.75 /Hour</u>

Service call fees, if any (define): Actual travel expenses, if any.

Normal business hours: 8:00 A.M. – 5:00 P.M. Arizona Time

Emergency after-hours telephone number and representative's name for parts, service and information:

**Mike Ivins (602) 942-0393    A250 Customer Service 1-800-541-2250**

Time restrictions of return of non-obsolete parts (define policy): 90 Days

Restocking charge on return of non-obsolete parts (define policy): 0 on normal stock items.

Minimum order or service (if any, define): None

F. O. B. Destination: X Yes \_\_\_\_\_ No \_\_\_\_\_

**P. O. Box 36199, Dallas, TX 75235-1199**

P.O. ADDRESS

**15035 N. 73<sup>rd</sup> St., Hangar "D", Scottsdale, AZ 85260** (602) 905-8788

Local Address

**TERMS:** **NET 30**

FEDERAL TAX ID NUMBER: 75-2530158

**TELEPHONE NUMBER:** (800) 527-5003 x2841

FAX NUMBER: (214) 956-~~2845~~ 2605

CONTACT PERSON: ~~Mark Kelly, Director~~ Lisa Cheyne - Mgr. Contract Admin.

**VENDOR NUMBER:** 752530158

CONTRACT PERIOD: TO COVER PERIOD ENDING ~~OCTOBER 31, 2000~~ OCTOBER 31, 2001 2002.

**HELIPONENTS, INC., 4930 E FALCON DRIVE, MESA, AZ 85215-2544,**

~~HELIPONENTS, INC., 1808 W. 3<sup>RD</sup> ST., TEMPE, AZ 85281~~

B0604756

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of a purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the

Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

A. Unit price as bid for HELICOPTER & AIRCRAFT AIR FRAME, INSTRUMENTS, TOOLS, & LABOR in accordance with attached specifications:

1. Parts:

PARTS CATALOG DESIGNATION & DATE	PRICE COLUMN TO BE USED	ADDITIONAL DISCOUNT (IF ANY)
Bell	AS SHOWN	12% Spare Parts

2. Labor Rate:

Rate during normal business hours at: Bidders location: \$ 50.00 /Hour

County location: \$ 73.50 /Hour

Rate after scheduled work hours at: Bidders location: \$ 75.00 /Hour

County location: \$110.25 /Hour

Service call fees, if any (define): N/A

Normal business hours: 7:30 A.M - 4:00 P.M

Emergency after-hours telephone number and representative's name for parts, service and information:

Pager (602) 673-4498

Time restrictions of return of non-obsolete parts (define policy): 30 Days from purchase

Restocking charge on return of non-obsolete parts (define policy): 10% restocking fee

per Bell's requirement.

Minimum order or service (if any, define): N/A

F. O. B. Destination: X Yes \_\_\_\_\_ No

TERMS: NET 30

FEDERAL TAX ID NUMBER: 86-0648607

TELEPHONE NUMBER: (602) 731-9597 480/981-8300

FAX NUMBER: (602) 966-8508 480/981-8400

CONTACT PERSON: Ted R. Johnson, Owner, V.P. Martin Doss, President

VENDOR NUMBER: 860648607

CONTRACT PERIOD: TO COVER PERIOD ENDING OCTOBER 31, 2000  
OCTOBER 31, 2001 2002.

**B0604756**

A. Unit price as bid for HELICOPTER & AIRCRAFT AIR FRAME, INSTRUMENTS, TOOLS, & LABOR in accordance with attached specifications: